

FULL ENGAGEMENT CHECKLIST

To find out where you and your staff are on the Full Engagement Checklist, score yourself on the following 20 points:

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|----------------------------|---------------|-----------------------|
| 1) Impatient | 1 2 3 4 5 6 7 | Patient |
| 2) Defensive | 1 2 3 4 5 6 7 | Open |
| 3) Negative | 1 2 3 4 5 6 7 | Positive |
| 4) Critical of others | 1 2 3 4 5 6 7 | Encouraging to others |
| 5) Moody | 1 2 3 4 5 6 7 | Even tempered |
| 6) Poor team player | 1 2 3 4 5 6 7 | Good team player |
| 7) Disorganised | 1 2 3 4 5 6 7 | Organised |
| 8) Rigid | 1 2 3 4 5 6 7 | Flexible |
| 9) Lack of trust in others | 1 2 3 4 5 6 7 | Trust in others |
| 10) Poor communicator | 1 2 3 4 5 6 7 | Good communicator |
| 11) Lacking passion | 1 2 3 4 5 6 7 | Passionate |
| 12) Low self-confidence | 1 2 3 4 5 6 7 | High self-esteem |
| 13) Lacking empathy | 1 2 3 4 5 6 7 | Empathetic |
| 14) Low stress tolerance | 1 2 3 4 5 6 7 | High stress tolerance |
| 15) Unmotivated | 1 2 3 4 5 6 7 | Highly motivated |
| 16) Poor time manager | 1 2 3 4 5 6 7 | Good time manager |
| 17) Low energy | 1 2 3 4 5 6 7 | High energy |
| 18) Arrogant | 1 2 3 4 5 6 7 | Humble |
| 19) Unfocused | 1 2 3 4 5 6 7 | Focused |
| 20) Unethical | 1 2 3 4 5 6 7 | Ethical |

The higher your score, the closer you are to being fully engaged. If you have a truly open business and a lot of courage and trust among your staff, why not have members of your management team rate each other and then discuss the areas where everyone can improve?

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